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RENEXPO® Poland Trade Fair 2016 has become history

The great interest in the latest edition of the RENEXPO® Poland Trade Fair proved that such events are definitely desired in the Polish RES industry. VI International Trade Fair for Renewable Energy and Energy Efficiency took place on 19-21 October 2016 in Expocentre EXPO XXI in Warsaw. The event was organized by REECO Poland and held under the Honorary Patronage of the Ministry of Energy and the Marshal of the Masovian Voivodeship.

Małgorzata Bartkowski, Project Manager of RENEXPO® Poland Trade Fair, says: *Without a doubt, we can say that the RENEXPO® Poland Trade Fair has become one of the most important events for the renewable energy industry and energy efficiency in Poland. During the three-day lasting fair approximately 4170 guests visited the exhibition stands, an increase of more than 200 people when compared to 2015.* In fact, the objective set by the fair organizer a few years ago – creating an international meeting platform for the representatives of RES industry – has become a reality. The fair, on the one hand, presents the potential of renewable energy and chances for its development in Poland. On the other, it helps foreign companies to establish valuable business contacts on the Polish market. Moreover, thanks to a rich program of accompanying events, it makes a valuable source of expertise and allows discussions on important industry topics. This year was no different in this respect.

The highest standards

Traditionally, RENEXPO® Poland Trade Fair began with the official opening ceremony participated, among others, by the fair partners and patrons and special guests. Numerous guests were welcomed by: Małgorzata Bartkowski, RENEXPO® Poland Project Manager and Bartosz Dubiński, CEO of the Mazovia Energy Agency, who mentioned in his speech the important role of renewable energy sources in the energy mix.

From all over the world

103 exhibitors took part in the RENEXPO® Poland 2016 Trade Fair, presenting their offer in eight sectors: bioenergy (wood energy, biomass, biogas, biofuels), wind energy, CHP – cogeneration, energy-efficient construction and building renovation, hydropower, heat pumps, geothermal and solar energy. The fair was dominated by photovoltaic cells, heat pumps and hydropower. There were also stands which presented solutions, among others, in the fields of wind energy and geothermal energy, or related to the biogas industry. As expected at the

international trade fair, the exhibitors list included Polish and international companies – from Germany, The Czech Republic, Lithuania, Austria, England, Ukraine, Indonesia and The United States. Many of the exhibitors emphasized the efficient organization of the fair and a high number of visitors, which is of utmost importance during events of this type.. Wanda Mech from NOVEAIDEA, an exhibitor at RENEXPO® Poland 2016, said: *We are very satisfied with the participation in the fair this year. We have established a lot of contacts which we hope will bring desirable results. A great thank you to the trade fair team who stepped up to the challenge and provided efficient service and reliable information, not only during the preliminary talks, but also over the three days of the fair.* Another exhibitor, representing PV Kits Direct company, shared this opinion: *It was a very good choice. The organizers were truly professional and took care of all the details. We were satisfied with the visitors, most of whom turned to be our target group. We may certainly conclude that from our point of view the latest edition of the fair was very successful.*

Novelties and trade fair attractions

The stand “Together for biogas” was organized for the first time, aiming to present modern technologies in the field of biogas and cogeneration, as well as to enable meetings with the invited experts. It is worth noting that many of the new products had its premiere at the RENEXPO® Poland 2016, for example: new constructions of photovoltaic systems on east-west facing flat roofs, free standing systems covered with a special anti-corrosion coating, modern inverters and energy storages; a new generation of inverters with built-in monitoring; modern solutions for wind power stations with gearless technology; an innovative system for energy management for small PV installations. The visitors had equally great interest in test driving of the electric cars of such brands as NISSAN, BMW, Tesla, Mercedes. It was undoubtedly a big attraction during this year's fair.

REENERGY AWARD and the Professional Networking Dinner



Foto: REECO, REENERGY Award Winners

On the first day of the fair, October 19, the results of the fifth edition of REENERGY AWARDS competition were announced. The awards were given in two categories: “Innovative Technology of RENEXPO® Poland” and „Distinguished personality of RES sector”. Two companies won in the first category: CORAB Sp. z o.o. and Daikin Aircondi-

tioning Poland Sp. z o.o.; and the title of the distinguished personality of RES sector was awarded to Sylwia Koch-Kopyszko from the Union of Producers and Employers of Biogas Industry (UPEBI). The winners were truly happy. *It is a great honor for me to receive such a prestigious award as RENERGY AWARD. We honestly did not expect such distinction, especially that this year's edition of RENEXPO Poland was full of innovative technologies. We are really happy that it was our solution that turned to be the best.* Following the announcement of the competition results, the formal professional networking dinner took place, being a good occasion to celebrate the 5th jubilee of the Polish Organization of Heat Pump Technology Development (PORTPC).

Three days full of energy

Each day of the RENEXPO® Poland Trade Fair was accompanied by specialized conferences, congresses and forums which allowed an exchange of knowledge and encouraged the discussion on current issues in the RES industry. Altogether, **more than 1360 participants took place in the accompanying events!**

The International Conference on Photovoltaics in Poland took place to a full house on the first day of the fair. During the event, experts from photovoltaics associations, representatives of PV industry and state and local authorities discussed, among others, the opportunities and barriers to the development of photovoltaics in our country. On the same day, the audience also took part in the two-day Polish Hydropower Conference which was conducted in the form of an interesting discussion on the opportunities and challenges facing the hydropower sector in Poland. An interesting debate entitled "What is the future of renewable energy in Poland" was an introduction to the conference "The social aspects of RES" and the "Building and energy" forum on the energy-efficient technologies in large format facilities. Following the debate, two important topics were discussed: "New RES technologies and the European energy market" and "The place



Foto: REECO

of RES in ensuring the energy security in Poland". The accompanying events of the first day were concluded with the 6th edition of "Local Government Day", attended among others by: representatives of Marshall's Offices, city halls and communes, as well as representatives of companies involved in the generation and transmission of energy.

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The second trade fair day was filled with such events as e.g. Congress of Polish Organization of Heat Pump Technology Development and Biogas Forum. The latter one sought answers to some important questions – “Is the entry into force of the law on RES going to encourage the creation of new biogas plants? What will be the chances for small biogas plants in the new legal environment? How to build profitable biogas plants?” The visitors also had a great interest in the international congress on the energy storage in Poland. Additionally, on the same day in the career area “Now environment” they could learn about the situation of the RES sector in the Polish and global job market.

The third day of the fair started with the PV Forum which was followed by the conference: “Biofuels on the way to decarbonize transport. The latest trends and challenges facing the industry”. The fair program ended with the Congress of Energy-Efficient Construction and Building Certification and the conference “The future of Polish biomass and using the heat from RES in practice”.

Cooperative meetings

The chance to participate in the “Cooperative meetings” planned for the first and second day of the fair was a good opportunity for networking. The meetings were attended by entrepreneurs looking for professional partners and suppliers from the broadly defined energy sector, in particular those active in the field of renewable energy sources and energy efficient buildings. Easily and quickly, “Cooperative meetings” enabled establishing valuable business contracts to parties looking for each other. Altogether the number of 55 meetings took place.

The next edition of RENEXPO® Poland Trade Fair will be held on 25-27 October 2017 in the Expocentre EXPO XXI in Warsaw. Małgorzata Bartkowski, Project Manager of RENEXPO® Poland, emphasizes: *We already invite you to submit queries regarding booking the exhibition stands for 2017. We have prepared interesting offer packages and discounts for the next year’s exhibitors.* RENEXPO® Poland organizer

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About REECO Group: *The trade fair organiser REECO Poland Sp. z o. o. is part of the REECO Group with its headquarters in Reutlingen/Germany and subsidiaries in Salzburg/Austria and Serbia/Belgrade. Since 1997 over 50,000 visitors from 70 countries have taken part in trade fairs and conferences organised by REECO. All trade fair dates are available on www.reeco.eu*